

**"Support Your CTA
Allied Conference"**



California Trucking Association
Allied Members Conference
2021 Statewide Chair: Rick Goodman
2022 Statewide Chair: Ron Skelskey

Paris Hotel – Las Vegas, NV
Friday, January 21, 2022
3:15pm to 4:15pm

NOTICE AND AGENDA

- I. Call Meeting to Order / Roll Call / Introductions – *Rick Goodman & Kelly Rocha***
- II. Read CTA's Mission & Allied Members Conference Vision Statements – *Rick Goodman***
- III. Meeting Guidelines – *Rick Goodman***
 - A. All anti-trust guidelines must be followed.
 - B. No action will be taken on any item not on the agenda.
 - C. CTA members may attend any committee or conference meeting but only committee or conference members have the authority to vote.
- IV. Approve Minutes from June 24, 2021 – *Rick Goodman***
- V. Conference Business**
 - A. Election of Allied Conference Officers: *Rick Goodman*
 - 1. 2022 Statewide Chair – Ron Skelskey
 - 2. 2022 State Vice Chair – TBD (will roll into Statewide Chair position in 2022)
 - 3. 2022/2023 Southern California Director – TBD
 - 4. 2022/2023 Northern California Director – TBD
 - B. Treasurer Report Review – *Rick Goodman*
 - 1. 2021 Monthly Activity Report
 - 2. 2022 Proposed Budget
 - C. 2022 Allied Reception at Top Golf from 5:30-7pm – *Rick Goodman*
 - D. 2022 Allied State Chair Comments – *Ron Skelskey*
 - E. Allied Banner for 2022 – *Ron Skelskey*
 - F. Joe Kent Award – *Ron Skelskey*
 - G. 2022 Southern Allied Golf Tournament – *Ron Skelskey*
 - H. 2021 Northern Allied Fund Raiser – *Ron Skelskey*
 - I. 2022 CTA President Comments – *Ron Faulkner*
- VI. New Business to be Added to the Agenda – *Ron Skelskey***
- VII. Announcements/Events**
 - A. Southern Allied Golf Tournament – March 14, 2022, Aliso Viejo Country Club
- VIII. Adjourn**

Allied Members Conference:

John Abate	Rick Goodman	Jose Ortega
Devon Ades	Peggy Sue Harper	Tim Pollock
Jesus Almaguer	David Hagen	Tom Powell
Hillary Arrow-Booth	Lee Howard	Andrew C. Ray
Steve Blanchard	Jay Johnson	Jamie Reid
Theresa Payne	Tiffany Leal	Glenn Richardson
Bryan Cox	Sheryl Lewis	Ron Skelskey
Linda De Ambrosio	Valerie Liese	Kellen Stanford
Sally Davidson	Steve Lujan	Robert Tennies
Bill Day	Christopher McNatt	Bill Thomas
Sergio Diaz	Oscar Medina	George Walters
Raman Singh Dhillon	Haylea Minks	Ron Whalen
Gabriel Erle	Mike Munoz	Denny J Wyatt
Chuck Estabrook	Janice Mulanix	
Francee Evans	Lindamar Morehouse	
Alex Gilmete	Mallory Olander	

cc: Shawn Yadon
Ron Faulkner
Kelly Rocha

MISSION STATEMENT: The California Trucking Association promotes leadership in the California motor carrier industry, advocates sound transportation policies to all levels of government, and works to maintain a safe, environmentally responsible and efficient California transportation goods movement system.

VISION STATEMENT: The Allied Members Conference represents non-carrier members of the California Trucking Association who partner with, volunteer and support the activities of CTA's Units, Conferences, Staff, Councils and Committees through fundraising and sponsorship efforts which promote, strengthen and grow the California Trucking Association.



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Meeting Minutes

Group: Allied Members Conference

Date of Meeting: June 24, 2021

Location: TEC Equipment, Fontana, CA

Statewide Chairperson: Rick Goodman, Citizens Business Bank

Statewide Vice Chairperson: Ron Skelskey, Downs Energy

Southern Director: None

Northern Director: Roxy Jewell-Richardson, GNR Enterprises

Number Attending: 19

Staff: John Antoshak

Topics Discussed/Action Taken:

I. Call Meeting to Order / Roll Call / Introductions

The meeting was called to order at 8:03am. Roll call and introductions were made and a quorum achieved.

II. Read CTA's Mission & Allied Members Conference Vision Statements – Read

III. Meeting Guidelines – Read

- A. All anti-trust guidelines must be followed.
- B. No action will be taken on any item not on the agenda.
- C. CTA members may attend any committee or conference meeting but only committee or conference members have the authority to vote.

IV. Approve Previous Meeting Minutes – A motion was made, seconded and passed by the Conference to approve the minutes from January 22, 2021

V. Conference Business

A. Current Slate of Allied Conference Officers:

- 1. 2021 Statewide Chair – Rick Goodman
- 2. 2021 State Vice Chair – Ron Skelskey (will roll into Statewide Chair position in 2022)
- 3. 2021 Southern California Director – Open
- 4. 2021 Northern California Director – Roxy Jewell-Richardson
- 5. Immediate Past Statewide Chair – Mike Munoz

B. Treasurer Report Review

- 1. 2021 Monthly Activity Report

Rick Goodman discussed the current activities and answered questions on the approved 2021 budget and donations made.



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C. 2021 Southern Allied Golf Tournament

Event was held on March 15, 2021 in Aliso Viejo with 107 paid players generating \$40,000 in gross revenues and net proceeds of \$22,400. Special thanks to our Title Sponsor: Trucking Proud Insurance and Gold Sponsors: Osterkamp Transportation Group, CIE Manufacturing and EROAD. We also had 18 hole sponsors.

D. 2021 Northern Allied Fundraiser

Rick Goodman explained that nothing is scheduled, but asked for a volunteer to help spearhead a fundraiser. Mallory Olander volunteered to be the fundraiser lead with Roxy Jewell-Richardson's offering to assist as well.

VI. New Business to be Added to the Agenda – *No new business*

VII. Announcements/Events

None

VIII. Adjourn:

The meeting was adjourned at 8:35am

Conference members in attendance:

Devon Ades
Steve Blanchard
Bill Day
Linda De Ambrosio
Greg Dubuque
Alex Gilmete
Rick Goodman
David Hagen
Roxy Jewell-Richardson
Jay Johnson
Chris McNatt
Haylea Minks
Lindamar Morehouse
Janice Mulanix
Mallory Olander
Tim Pollock
Tom Powell
Matt Schrap
Ron Skeiskey

California Trucking Association - Allied Members Conference - 2021 Proposed Budget

Balance

\$ 32,183.68

Beginning Balance: 1/1/2021

<u>Estimated Gross Revenues - 2020</u>	<u>Estimated Date</u>	<u>Amount</u>
Southern CA Golf Tournament	2/21-4/21	\$ 30,000.00
Northern CA Top Golf Event	9/21-11/21	\$ -
Allied State Banner	1/21-4/21	\$ -
Allied Member Surcharge Income	Monthly	\$ 2,500.00
Total Projected 2021 Gross Revenues		\$ 32,500.00

<u>Estimated Expenses - 2021</u>	<u>Estimated Date</u>	<u>Amount</u>
CTA Unit Sponsors (\$350/unit)	All year	\$ 4,200.00
AMC Sponsorship	1/21	\$ 2,500.00
Joe Kent Award - Allied Member of the Year	2/21	\$ 1,300.00
Fleet Safety Sponsorship	3/21	\$ 2,500.00
Allied Banner	3/21	\$ -
Southern CA Golf Tournament Expenses	2/21 - 4/21	\$ 13,000.00
CTA Day at the State Capital	4/21	\$ -
NextGen	7/21	\$ -
TUFSOB Funding (*)	8/21	\$ 5,000.00
Truckers Rally for Kids	10/21	\$ 2,000.00
Driver of Month Sponsorship	10/21	\$ 2,000.00
Northern CA Allied Top Golf Expenses	9/21-11/21	\$ -
CHP Safety Summit	10/21	\$ -

Total Projected 2021 Gross Expenses **\$ 32,500.00**

Estimated Ending Balance: 12/31/2021

\$ 32,183.68

(*) TUFSOB Fund balance @ 12/31/2020 was \$56,443.10 and cannot drop below \$50,000 or contribution needs to be made by Allied Conference.

California Trucking Association - Allied Members Conference - 2021 Actual

Balance

\$ 32,183.68

Beginning Balance: 1/1/2021

<u>Actual Gross Revenues - 2020</u>	<u>Date Collected</u>	<u>Amount</u>
Southern CA Golf Tournament	2/21/-3/21	\$ 27,349.60
Northern CA Top Golf Event	9/21-11/21	\$ -
Allied State Banner	1/21-4/21	\$ -
Allied Member Surcharge Income	Monthly	\$ 2,610.59
Actual Revenues through 12/31/2021		\$ 29,960.19

<u>Actual Gross Expenses Paid in 2021:</u>	<u>Paid Date</u>	<u>Amount</u>
CTA Unit Sponsors (\$350/unit)	5/21	\$ 4,200.00
AMC Sponsorship	21/2021 & 12/2021	\$ 10,000.00
Joe Kent Award - Allied Member of the Year	2/21	\$ 1,000.00
Fleet Safety Sponsorship	8/21	\$ 2,500.00
Allied Banner	3/21	\$ -
Southern CA Golf Tournament Expenses	2/21 - 4/21	\$ 17,433.79
CTA Day at the State Capital	4/21	\$ -
NextGen	7/21	\$ 2,500.00
TUFSOB Funding (*)	10/21	\$ -
Truckers Rally for Kids	10/21	\$ -
Driver of Month Sponsorship	8/21	\$ 2,000.00
Northern CA Allied Top Golf Expenses	9/21-11/21	\$ -
CHP Safety Summit	9/21	\$ 2,500.00

Actual Expenses through 12/31/2021

\$ 42,133.79

Actual Balance at 12/31/2021:

\$ 20,010.08

(*) TUFSOB Fund balance @ 12/31/2021 was \$57,802.38 and cannot drop below \$50,000 or contribution needs to be made by Allied Conference.

California Trucking Association - Allied Members Conference - 2022 Proposed Budget

Balance

\$ 20,010.08

Beginning Balance: 1/1/2022

<u>Estimated Gross Revenues - 2020</u>	<u>Estimated Date</u>	<u>Amount</u>
Southern CA Golf Tournament	2/22-3/22	\$ 35,000.00
Northern CA Top Golf Event	9/22-11/22	\$ -
Allied State Banner	2/22-4/22	\$ -
Allied Member Surcharge Income	Monthly	\$ 2,500.00
Total Projected 2022 Gross Revenues		\$ 37,500.00

<u>Estimated Expenses - 2022</u>	<u>Estimated Date</u>	<u>Amount</u>
CTA Unit Sponsors (\$350/unit)	5/22	\$ 4,200.00
AMC Sponsorship	12/22	\$ 7,500.00
Joe Kent Award - Allied Member of the Year	2/22	\$ 1,300.00
Fleet Safety Sponsorship	3/22	\$ 2,500.00
Allied Banner	3/22	\$ -
Southern CA Golf Tournament Expenses	1/22-3/22	\$ 15,000.00
CTA Day at the State Capital	4/22	\$ -
NextGen	7/22	\$ 2,500.00
TUFSOB Funding (*)	8/22	\$ 2,500.00
Truckers Rally for Kids	10/22	\$ 2,000.00
Driver of Month Sponsorship	10/22	\$ 2,000.00
Northern CA Allied Top Golf Expenses	9/22-11/22	\$ -
CHP Safety Summit	10/22	\$ 2,500.00
Total Projected 2022 Gross Expenses		\$ 42,000.00

Estimated Ending Balance: 12/31/2022

\$ 15,510.08

(*) TUFSOB Fund balance @ 12/31/2021 was \$57,602.38 and cannot drop below \$50,000 or contribution needs to be made by Allied Conference.

California Trucking Association - Allied Members Conference - 2022 Actual

Balance

\$ 20,010.08

Beginning Balance: 1/1/2022

<u>Actual Gross Revenues - 2020</u>	<u>Date Collected</u>	<u>Amount</u>
Southern CA Golf Tournament	2/22-3/22	\$ -
Northern CA Top Golf Event	9/22-11/22	\$ -
Allied State Banner	2/22-4/22	\$ -
Allied Member Surcharge Income	Monthly	\$ -
Actual Revenues through 1/31/2022		\$ -

<u>Actual Gross Expenses Paid in 2022:</u>	<u>Paid Date</u>	<u>Amount</u>
CTA Unit Sponsors (\$350/unit)	5/22	\$ -
AMC Sponsorship	12/22	\$ -
Joe Kent Award - Allied Member of the Year	2/22	\$ -
Fleet Safety Sponsorship	3/22	\$ -
Allied Banner	3/22	\$ -
Southern CA Golf Tournament Expenses	1/22-3/22	\$ -
CTA Day at the State Capital	4/22	\$ -
NextGen	7/22	\$ -
TUFSOB Funding (*)	8/22	\$ -
Truckers Rally for Kids	10/22	\$ -
Driver of Month Sponsorship	10/22	\$ -
Northern CA Allied Top Golf Expenses	9/22-11/22	\$ -
CHP Safety Summit	10/22	\$ -
Actual Expenses through 1/31/2022		\$ -

Actual Balance at 12/31/2022:

\$ 20,010.08

(*) TUFSOB Fund balance @ 12/31/2021 was \$57,602.38 and cannot drop below \$50,000 or contribution needs to be made by Allied Conference.